

StorageAdvisor.IO – Data Storage Acquisition Assessment Strategy Map

VISION

Financial

Customer

Internal
Processes

Learning
&
Growth

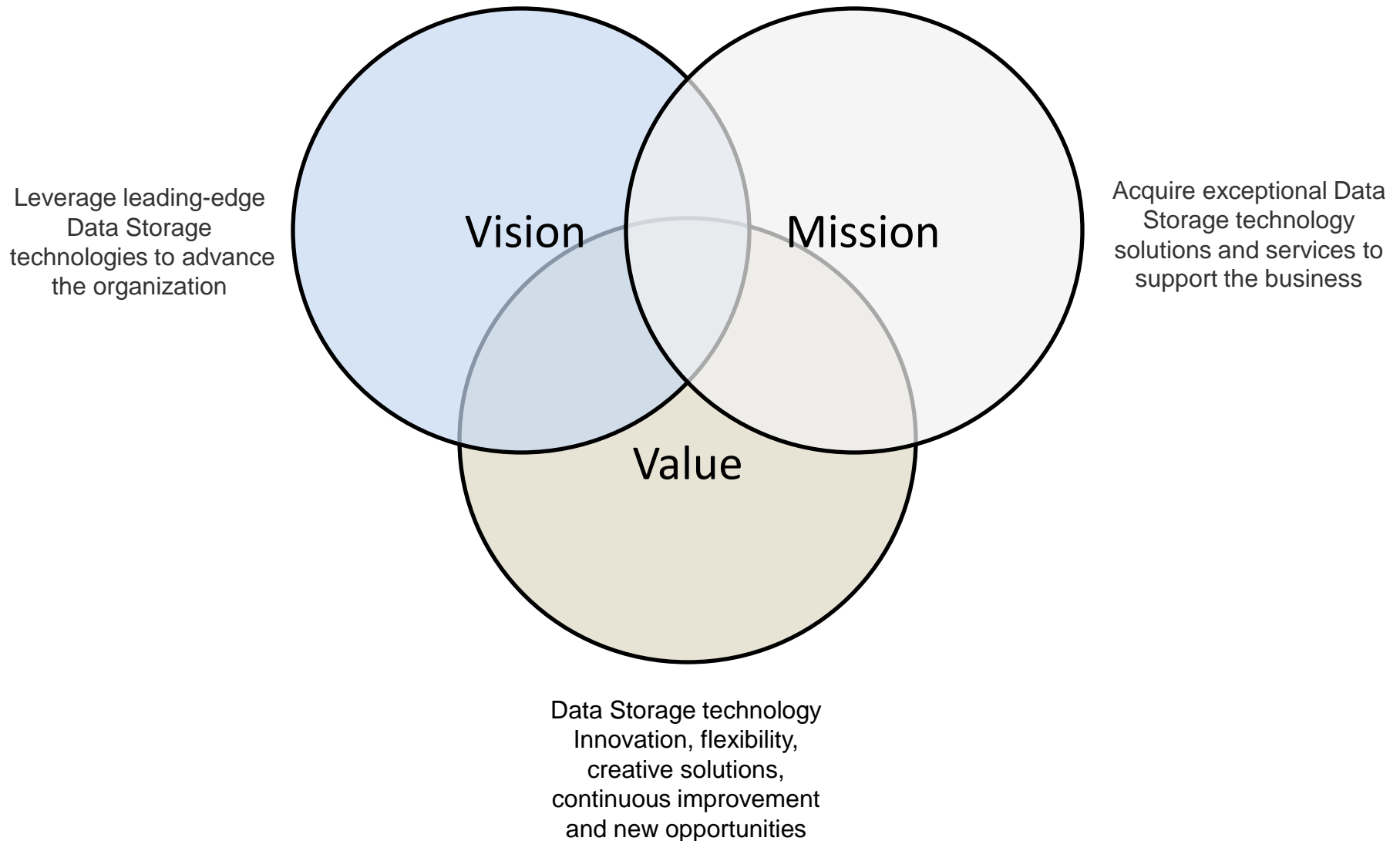
Technology



MISSION

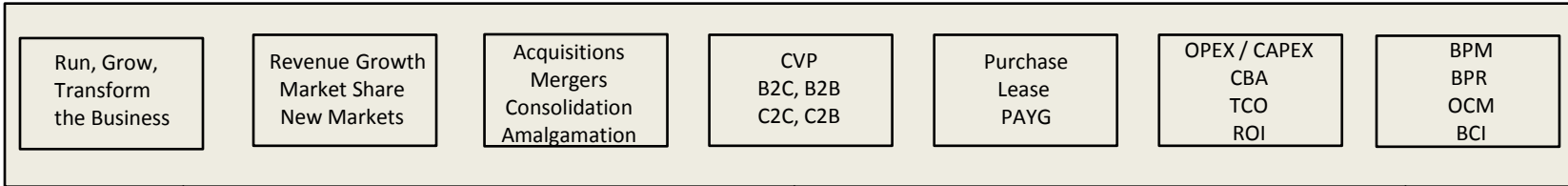
VALUE

Data Storage Acquisition Assessment Strategy Map

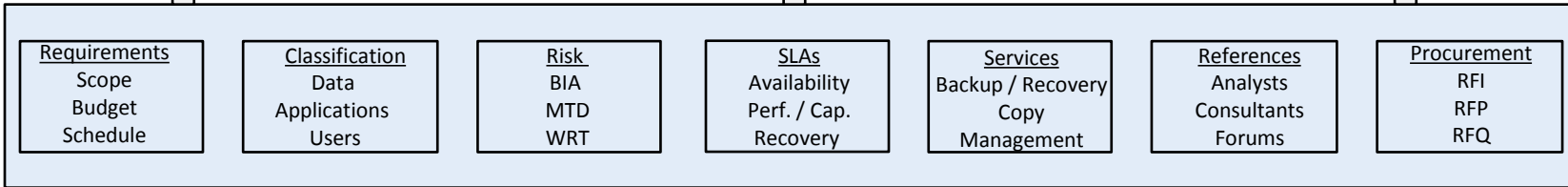


Data Storage Acquisition Assessment Strategy Map

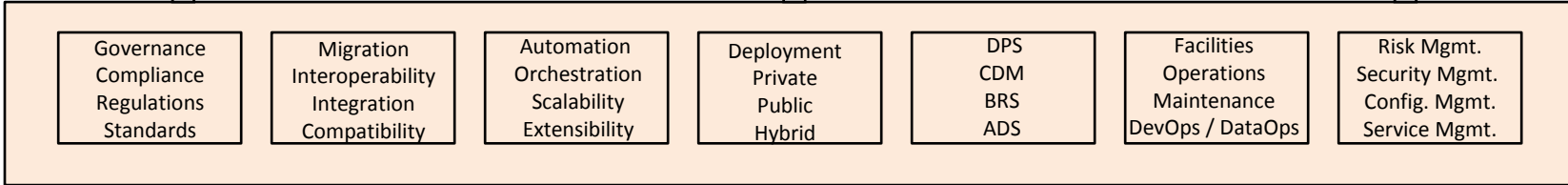
Financial



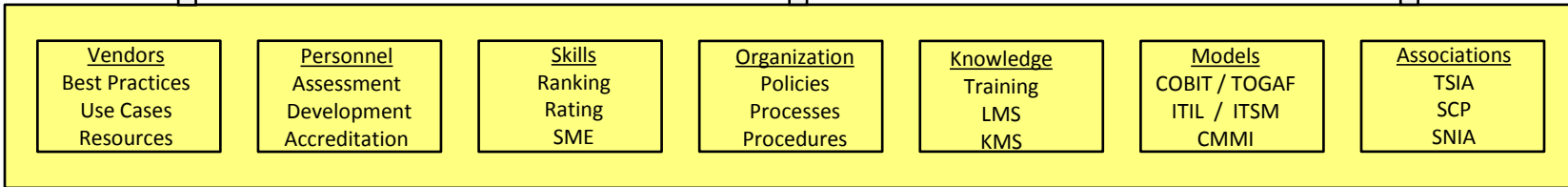
Customer



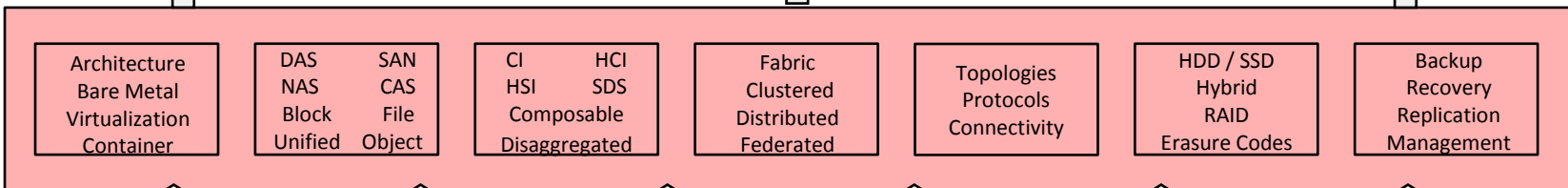
Internal Processes



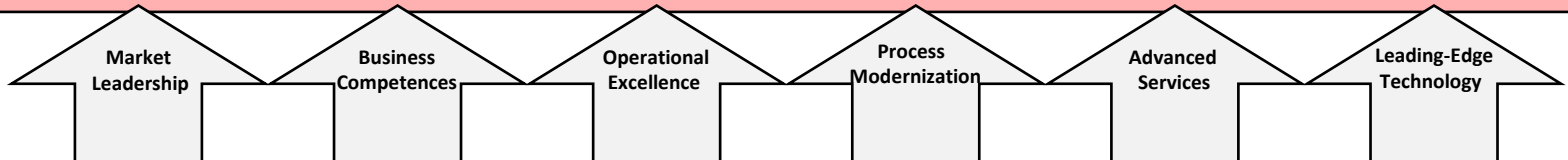
Learning and Growth



Technology



Themes



07-Dec-16

Data Storage Acquisition Assessment Strategy Map - Legend

ADS – Archive & Deprecation Services

B2B – Business to Business

B2C - Business to Client

BC – Business Continuous

BIA – Business Impact Analysis

BCI – Business Continuous Improvement

BPM – Business Process Management

BPR – Business Process Reengineering

BRS – Backup & Recovery Services

C2B – Customer to Business

C2C – Customer to Customer

CAS – Content Addressable Storage

CBA – Cost Benefit Analysis

CDM – Copy Data Management

CI – Converged Infrastructure

CMMI - Capability Maturity Model Integration

COBIT - Control Objectives for Information and Related Technologies

CPAEX - Capital Expenditure

CVP - Customer Value Proposition

DAS – Direct Attached Storage

DPS – Data Protection Services

HCI -Hyper Converged Infrastructure

HDD - Hard Disk Drive

HSI – Hyperscale Infrastructure

ITIL - Information Technology Infrastructure Library

ITSM - IT Service Management

KMS – Knowledge Management System

LMS – Learning Management System

MTD – Maximum Tolerable Downtown

NAS - Network Attached Storage

OCM - Organizational Change Management

OEM – Other Equipment Manufacture

OPEX - Operational Expenditure

PAYG – Pay As You Go

RAID - Redundant Array of Independent Disks

RAS – Reliability, Availability, Serviceability

RFI - Request for Information

RFP - Request for Proposal

RFQ – Request for Quotation

ROI – Return on Investment

RPO – Recovery Point Objective

RTA – Recovery Time Actual

RTO – Recovery time Objective

SAN - Storage Attached Network

SDS – Software Defined Infrastructure

SCP -Service Capability & Performance (SCP) Standards

SLA – Service Level Agreement

SLO - Service Level Objectives

SME – Subject Matter Expert

SNIA - Storage Networking Industry Association

SOW - Statement of Work

SSD – Solid State Drive (Flash)

STaaS – Storage as a Service

TCO – Total Cost of Ownership

TOGAF - The Open Group Architecture Framework

TSIA - Technology Services Industry Association

WRT – Work Recovery Time



Summary

Why the need for a Data Storage Strategy?

- Pathway analysis from the As-Is to the To-Be DS business requirements
- Objective DS vendor analysis and evaluation
- ROI economic analysis on “*best-of-breed*” DS technology solutions
- DS strategic planning to tactical execution
- Procuring a scalable and extensible DS solution supporting future business growth